

Curriculum Vitae

Name:

Morten Igel Lau

Personal data:

Date of Birth: December 22, 1966

Nationality: Danish

Occupation:

Professor of Economics

Newcastle University

Department of Economics

5'th floor Ridley Building

Claremont Road

Newcastle upon Tyne, NE1 7RU

United Kingdom

E-mail: morten.lau@newcastle.ac.uk

URL: <http://www.newcastle.ac.uk/>

Phone: (+44) 191 222 5558

FAX: (+44) 191 222 6838

Home:

2 Thorngate Place

Barnard Castle

DL12 8GP, County Durham

United Kingdom

Phone: (+44) 1833 630 907

Mobile: (+44) 7918 701 261

Education:

Ph.D. (Economics), Department of Economics, University of Copenhagen, Denmark, 2001.
Supervisor: Professor Peter Birch Sørensen.

Visiting Fellow, Department of Economics, Harvard University, USA, Sep. 1999 - Dec. 1999.
Contact: Professor Alvin E. Roth.

Visiting Scholar, Department of Economics, University of Colorado, USA, Jan. 1998 - May 1998. Contact: Professor Thomas F. Rutherford.

Master of Economics, Center for Economic Research, Tilburg University, the Netherlands, 1996. Supervisor: Professor A. Lans Bovenberg.

Bachelor of Economics, Department of Economics, University of Copenhagen, Denmark, 1994.

Appointments:

Professor, Department of Economics, Newcastle University, England, October 2008 – present.

Reader, Department of Economics and Finance, Durham Business School, Durham University, England, October 2007 – September 2008.

Lecturer, Department of Economics and Finance, Durham Business School, Durham University, England, September 2005 – October 2007.

Research Fellow, Centre for Economic and Business Research, Copenhagen Business School, Denmark, September 2004 – September 2005.

Associate Professor (external), Department of Economics, Copenhagen Business School, Denmark, January 2004 – January 2005.

Economist/Researcher, Danish Ministry of Business and Industry, October 1996 – September 2004.

Research Associate, Department of Economics, University of Copenhagen, Denmark and International Food Policy Research Institute, Washington DC, USA, February 1996 – October 1996.

Research Assistant, Department of Economics, Copenhagen Business School, Denmark. August 1995 – February 1996, and April 1992 – September 1994.

Teaching Assistant, Department of Economics, Copenhagen Business School, Denmark. September 1995 – December 1995, and September 1993 – December 1993.

Fellowships:

Research Fellow, Centre for Economic and Business Research, Copenhagen Business School, Denmark.

Books: authored

1. Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. *Eliciting Preferences with Experiments*. Cambridge, UK: Cambridge University Press. Forthcoming.

Books: sections

1. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Risk Aversion in Game Shows. In Risk Aversion in Experiments. Cox, J. C. & Harrison, G. W. Bingley, UK: Emerald, Research in Experimental Economics, Volume 12.
2. Harrison, G. W., Lau, M. I., Rutström, E. E., & Sullivan, M. B. 2005. Eliciting Risk and Time Preferences Using Field Experiments: Some Methodological Issues. In Field Experiments in Economics. Carpenter, J., Harrison, G. W. & List, J. A. Greenwich, CT: JAI Press, Research in Experimental Economics, Volume 10. 125-218.
3. Harrison, G. W., Jensen, J., Lau, M. I. & Rutherford, T. F. 2002. Policy Reform Without Tears. In Policy Evaluation With Computable General Equilibrium Models. Fossati, A. & Wiegard, W. New York, NY: Routledge. 20-38.
4. Lau, M. I. 2000. Assessing Tax Reforms When Human Capital is Endogenous. In Using Dynamic General Equilibrium Models for Policy Analysis. Harrison, G. W., Jensen, S. E. H., Pedersen, L. H. & Rutherford, T. F. Amsterdam, NL: North Holland. 203-223.
5. Lau, M. I., Klynge, A. H. & Hoffmann, A. N. 1999. En strukturøkonomisk model: MobiDK (A Neoclassical Model: MobiDK). In Økonomi og Erhvervs politik. Jensen, S. E. H. Copenhagen, DK: Handelshøjskolens Forlag. 171-200.
6. Hoffmann, A. N., Lau, M. I. & Rasmussen, T. N. 1999. Samfundsøkonomiske virkninger af øgede bevillinger til innovation (Economic Effects of Increased Subsidies to Innovation). In Økonomi og Erhvervs politik. Jensen, S. E. H. Copenhagen, DK: Handelshøjskolens Forlag. 233-256.
7. Tarp, F. & Lau, M. I. 1998. Mozambique: Macroeconomic Performance and Critical Development Issues. In Post-Apartheid Southern Africa: Economic Challenges and Policies for the Future. Petersson, L. London, UK: Routledge. 288-310.

Journal papers: academic

1. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Behavioral Econometrics for Psychologists. *Journal of Economic Psychology*. Forthcoming.
2. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Preference Heterogeneity in Experiments: Comparing the Field and Lab. *Journal of Economic Behavior and Organization*. Forthcoming.
3. Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Risk Attitudes, Randomization to Treatment, and Self-Selection Into Experiments. *Journal of Economic Behavior and Organization*.

Organization. Forthcoming.

4. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Lost in State Space: Are Preferences Stable? *International Economic Review*, 49(3), 1091-1112.
5. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2008. Eliciting Risk and Time Preferences. *Econometrica* 76(3): 583-619.
6. Harrison, G. W., Lau, M. I. & Rutström, E. E. 2007. Estimating Risk Attitudes in Denmark: A Field Experiment. *Scandinavian Journal of Economics* 109(2): 341-368.
7. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2007. Valuation Using Multiple Price List Formats. *Applied Economics* 39(6): 675-682.
8. Andersen, S., Harrison, G. W., Lau, M. I. & Rutström, E. E. 2006. Elicitation Using Multiple Price List Formats. *Experimental Economics* 9(4): 383-405.
9. Lau, M. I. & Poutvaara, P. 2006. Social Security Incentives and Human Capital Investment. *Finnish Economic Papers* 19(1): 16-24.
10. Harrison, G. W. & Lau, M. I. 2005. Is the Evidence for Hyperbolic Discounting in Humans Just an Experimental Artefact? *Behavioral and Brain Sciences* 28(5): 657.
11. Lau, M. I., Poutvaara, P. & Wagener, A. 2004. Dynamic Costs of the Draft. *German Economic Review* 5(4): 381-406.
12. Jensen, S. E. H., Lau, M. I. & Poutvaara, P. 2004. Efficiency and Equity Aspects of Alternative Social Security Rules. *FinanzArchiv* 60(3): 325-358.
13. Harrison, G. W., Lau, M. I. & Williams, M. B. 2002. Estimating Individual Discount Rates in Denmark: A Field Experiment. *American Economic Review* 92(5): 1606-1617.

Reprinted in New Developments in Experimental Economics. Carbone, E. & Starmer, C. London, UK: Edward Elgar, 2007.
14. Lau, M. I., Pahlke, A. & Rutherford, T. F. 2002. Approximating Infinite-Horizon Models in a Complementarity Format: A Primer in Dynamic General Equilibrium Analysis. *Journal of Economic Dynamics and Control* 26(4): 577-609.
15. Lau, M. I. 1993. Fordelingseffekter af kapitalindkomstskatter på tværs af generationer -- en anvendt generel ligevægtanalyse (Distributional Effects of Capital Income Taxes Across Generations – an Applied General Equilibrium Analysis). *Nationaløkonomisk*

Tidsskrift 131(3): 314-331.

Research applications:

Economic Policy Research Unit, University of Copenhagen (£27,000), *Characterizing Entrepreneurs in Denmark*, January 2006 – December 2006 (principal investigator). Co-principal investigators: Glenn W. Harrison and Lise Vesterlund.

Danish Social Science Research Council, project #24-02-0124 (£250,000), *Individual Discount Rates and Time Consistency: Laboratory and Field Experiments in Denmark*, July 2002 – July 2005 (principal investigator). Co-principal investigators: Glenn W. Harrison and Melonie B. Sullivan.

Economic Policy Research Unit, University of Copenhagen (£5,000), *Social Security Rules, Human Capital Formation and Retirement Patterns*, January 2003 – December 2003 (principal investigator). Co-principal investigators: Svend E. H. Jensen and Panu Poutvaara.

Referee:

American Economic Review, American Journal of Agricultural Economics, Econometrica, Economic Inquiry, Economic Systems, European Economic Review, FinanzArchiv, Journal of Economic and Behavioral Organization, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Environmental Economics and Management, Journal of Public Economics, Management Science, National Science Foundation, Nationaløkonomisk Tidsskrift, Public Finance Review, Research in Experimental Economics.

Conference and workshop organization:

Conference co-organizer (with Nikolaj Malchow-Moeller, Soeren Bo Nielsen and Bertel Schjerning), *Entrepreneurship: Occupational Choice and Financing*, CEBR, Copenhagen, Denmark, June 2006. Keynote speakers: Glenn W. Harrison, David de Meza and Dietmar Harhoff.

Conference co-organizer (with Glenn W. Harrison), *Measuring Risk and Time Preferences*, CEBR, Copenhagen, Denmark, June 2004. Keynote speakers: Ariel Rubinstein, Shyam Sunder, Daniel Friedman and James C. Cox.

Workshop co-organizer (with James R. Markusen and Jesper Jensen), *Introduction to Computable General Equilibrium Modeling with GAMS and MPS/GE*, CEBR, Copenhagen, Denmark, May 2002.